



News Release

MTI Acquires Security Specialist to Enhance Infrastructure Expertise GSS enhances MTI Solution and Services Portfolio with valued security skills

GODALMING, UK, 07, JULY 2011: - [MTI](#), the specialist cloud infrastructure consultancy, today announced the finalisation of its acquisition of Global Secure Systems (GSS), a specialist IT security consultancy based in the UK. This first acquisition by MTI underlines its focused business strategy to provide complete data centre and cloud infrastructure solutions to mid-size and enterprise customers.

GSS will become the security practice of MTI and complement its infrastructure, storage, networking and virtualisation practices with existing and new security solutions and services. GSS has over 1,000 customers in the UK with more than 2 million users across a number of vertical markets including major financial institutions, NHS trusts, central and local government, education, travel, retail and manufacturing.

GSS's expertise and experience delivers innovative security solutions ranging from backup, intrusion detection, bandwidth management, web services, desktop protection and remote access, through to network optimisation, testing and consultancy. These solutions and services will continue to be available to customers and prospects whilst GSS is transitioned into MTI.

Keith Clark, President & CEO of MTI, said: "It is our clear goal to grow organically and through strategic acquisitions to further drive the success of the company's cloud strategy and existing partnerships. I am pleased to complete our first successful acquisition and expect to continue building our proposition to offer an ever more comprehensive MTI solutions set to our customers and shareholders."

David Hobson, GSS Managing Director said: “I am delighted to guide GSS into an organisation that is already well established with a first-class track record in its products, solutions and customer service. I welcome the opportunity to offer innovative security solutions to customers as part of the MTI portfolio.”

As a prominent UK security provider, GSS will remain focused on ensuring organisations protect their key asset – their data. GSS is committed to delivering information assurance to its widespread client-base, which will be extended to all MTI customers.

“This is an exciting step forward for MTI, as it brings a new dimension to our customer proposition, strengthening our commitment to providing complete infrastructure solutions to customers, and complementing MTI’s performance and value. This is the first acquisition that will allow us to deliver additional knowledge and experience, offering value to customers and new market opportunities for MTI,” says Ian Parslow, Vice President Sales for MTI Technology Ltd. in the UK.

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About Global Secure Systems (GSS)

Global Secure Systems (GSS) is the UK's largest privately owned and one of the most experienced IT security organisation. GSS’ award-winning IT Security services have been helping businesses secure their data and achieve regulatory compliance since the mid-nineties by providing cutting-edge IT Security Solutions alongside accredited IT Security Consultancy and Network Penetration Testing services. GSS is focused on delivering Information Assurance; *secure infrastructure systems, secure data and secure people.*

About MTI

MTI Europe is a specialist cloud infrastructure consultancy and integrator. MTI Europe has a background of more than 20 years’ experience as a technology innovator and provides customers with strategic consultancy, technical expertise and a single point of contact that eliminates complexities while delivering operational efficiencies. MTI is also a qualified member of the Vblock partner ecosystem for VCE, the Virtual Computing Environment Company. Uniquely, MTI Europe utilises its three inter-connected Solution Centres in France, Germany and the UK to demonstrate complete proof-of-concept for its Vblock customer cloud solutions. More information is available at www.mti.com or you can follow us on Twitter @MTI_Technology.

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