



Press Release

FES purchases second Vblock™ Infrastructure Platform from MTI

MTI adds second Vblock™ Infrastructure Platform for Disaster Recovery purposes to FES infrastructure

LONDON, UK, 03 MAY 2011: [MTI](#), the specialist cloud infrastructure consultancy, announces that FES (Frankfurter Entsorgungs- und Service GmbH) has purchased its second Vblock™ Infrastructure Platform from VCE, The Virtual Computing Environment Company, to optimise their data centre and accelerate the effectiveness of their IT infrastructure.

The FES wanted to virtualise its services as far as possible and cut costs for hardware and operating systems. The implementation of the first Vblock Infrastructure Platform allowed FES to reduce their costs of power by 78 percent. Acceleration of their data flow is another important factor for FES. The time for processes within the data centre was reduced by 62 percent. Once accomplishing these goals, FES wanted to go further and expand their virtualised infrastructure. By implementing a second Vblock Solution, the network will be completely scalable, flexible and redundant.

FES applies for the “Ökoprofit” project this year, which has been carried out in Frankfurt am Main since 2009. This project provides companies with a fast way to adopt environmental and energy management systems. By implementing a second Vblock Solution, FES wants to continue their energy saving program and expand their pioneering position for an environmental friendly facility.

Benjamin Scheffler, managing director of FES says; “We are very satisfied with the solutions MTI offered us. We benefit from our long term relationship; MTI knows our infrastructure and which issues are critical for us in terms of acceleration, simplification and scalability. To carry on the development of an environmental friendly facility, we want to implement a second Vblock Platform with MTI, who have continually strived to listen to our needs and offer solutions which provide the most benefits for our business instead of providing a standard package.”

“MTI is very proud and pleased to continue its success story with FES”, says Aad Dekkers, Chief Marketing Officer at MTI. “The implementation of the second Vblock Platform proves that the solutions we offer fulfil the customer’s needs. One of the many advantages of our tailor-made solutions is the reduced power consumption that already is a critical decision factor for many companies in our current environmental situation.”

About FES

Die FES Frankfurter Entsorgung- und Service GmbH wurde 1996 gegründet und entstammt dem Amt für Abfallwirtschaft und Stadtreinigung. Heute ist die FES GmbH ein Beispiel für ein gelungenes Public Private Partnership (PPP) der Stadt Frankfurt am Main mit der REMONDIS AG & Co. KG. Mehr als 1.500 Mitarbeiter arbeiten bei FES und den sechs Tochterunternehmen in den Bereichen Entsorgung und Stadtreinigung im Rhein-Main-Gebiet. Alle Töchter - FFR GmbH, FAS GmbH, RMB GmbH, TRAPP GmbH und MHKW GmbH - sind mit dem Zertifikat “Entsorgungsfachbetrieb“ ausgezeichnet. Hier werden Abfälle fachgerecht und gemäß den gesetzlichen Bestimmungen des Kreislaufwirtschafts- und Abfallgesetzes und der Gewerbeabfallverordnung entsorgt. Außerdem betreibt die FES GmbH Müllverwertungs- und Aufbereitungsanlagen und reinigt auf dem neuesten Stand der Technik.

About MTI

MTI Europe is a specialist cloud infrastructure consultancy and integrator. MTI Europe has a background of more than 20 years’ experience as a technology innovator and provides customers with strategic consultancy, technical expertise and a single point of contact that eliminates complexities while delivering operational efficiencies. MTI is also a qualified member of the Vblock partner ecosystem for VCE, the Virtual Computing Environment Company. Uniquely, MTI Europe utilises its three inter-connected Solution Centres in France, Germany and the UK to demonstrate complete proof-of-concept for its Vblock customer cloud solutions. More information is available at www.mti.com or you can follow us on Twitter [@MTI_Technology](https://twitter.com/MTI_Technology).

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